

SELLING PRICE FOR HITACHI INVERTER

Validity: 30/09/2015

Model	Power (kW)	Unit price
SJ700D Series		
[3-phase 200V class]		
SJ700D-004LFUF3	0.4	853
SJ700D-007LFUF3	0.7	853
SJ700D-015LFUF3	1.5	889
SJ700D-022LFUF3	2.2	961
SJ700D-037LFUF3	3.7	1,037
SJ700D-055LFUF3	5.5	1,174
SJ700D-075LFUF3	7.5	1,321
SJ700D Series		
[3-phase 400V class]		
SJ700D-007HFEF3	0.7	707
SJ700D-015HFEF3	1.5	729
SJ700D-022HFEF3	2.2	738
SJ700D-040HFEF3	4	797
SJ700D-055HFEF3	5.5	821
SJ700D-075HFEF3	7.5	920
SJ700D-110HFEF3	11	1,075
SJ700D-150HFEF3	15	1,278
SJ700D-185HFEF3	18.5	1,514
SJ700D-220HFEF3	22	1,820
SJ700D-300HFEF3	30	2,189
SJ700D-370HFEF3	37	2,597
SJ700D-450HFEF3	45	2,966
SJ700D-550HFEF3	55	3,586
SJ700D-750HFEF3	75	5,693
SJ700D-900HFEF3	90	6,675
SJ700D-1100HFEF3	110	7,942
SJ700D-1320HFEF3	132	9,506
NJ600B Series		
[3-phase 400V class]		
NJ600B-055HF	5.5	774
NJ600B-075HF	7.5	796
NJ600B-110HF	11	884
NJ600B-150HF	15	1,031
NJ600B-185HF	18.5	1,228
NJ600B-220HF	22	1,422
NJ600B-300HF	30	1,678
NJ600B-370HF	37	2,005

Model	Power (kW)	Unit price
SJ700D Series		
[3-phase 200V class]		
SJ700D-110LFUF3	11	1,789
SJ700D-150LFUF3	15	2,160
SJ700D-185LFUF3	18.5	2,484
SJ700D-220LFUF3	22	2,804
SJ700D-300LFUF3	30	3,677
SJ700D-370LFUF3	37	4,648
SJ700D-450LFUF3	45	5,584
SJ700D-550LFUF3	55	6,199
SJ700B Series		
[3-phase 400V class]		
SJ700B-055HFF	5.5	828
SJ700B-075HFF	7.5	853
SJ700B-110HFF	11	956
SJ700B-150HFF	15	1,152
SJ700B-185HFF	18.5	1,305
SJ700B-220HFF	22	1,541
SJ700B-300HFF	30	1,890
SJ700B-370HFF	37	2,324
SJ700B-450HFF	45	2,734
SJ700B-550HFF	55	3,127
SJ700B-750HFF	75	4,398
SJ700B-900HFF	90	5,810
SJ700B-1100HFF	110	6,323
SJ700B-1320HFF	132	7,553
SJ700B-1600HFF	160	8,830
SJ700 Series		
[3-phase 400V class]		
SJ700-007HFEF2	0.7	709
SJ700-015HFEF2	1.5	729
SJ700-022HFEF2	2.2	740
SJ700-040HFEF2	4	799
SJ700-055HFEF2	5.5	821
SJ700-075HFEF2	7.5	941
SJ700-110HFEF2	11	1,103
SJ700-150HFEF2	15	1,384
SJ700-185HFEF2	18.5	1,600
SJ700-220HFEF2	22	1,823

NJ600B-450HF	45	2,311
NJ600B-550HF	55	2,659
NJ600B-750HF	75	3,764
NJ600B-900HF	90	4,664
NJ600B-1100HF	110	5,278
NJ600B-1320HF	132	6,434
NJ600B-1600HF	160	7,686
NJ600B-1850HF	185	8,550
NJ600B-1850HF with DCL	185	9,710
NJ600B-2200HF	220	13,864
NJ600B-2200HF-with DCL	220	14,978
NJ600B-2600HF	260	20,398
NJ600B-2600HF-with DCL	260	21,818
NJ600B-3150HF	315	23,863
NJ600B-3150HF-with DCL	315	25,625
NJ600B-3550HF	355	25,000
NJ600B-3550HF-with DCL	355	26,790
NE-S1 Series		
[1-phase 200V class]		
NES1-002SB	0.2	150
NES1-004SB	0.4	160
NES1-007SB	0.7	182
NES1-015SB	1.5	210
NES1-022SB	2.2	239
NE-S1 Series		
[3-phase 400V class]		
NES1-004HB	0.4	223
NES1-007HB	0.7	242
NES1-015HB	1.5	258
NES1-022HB	2.2	312
NES1-040HB	4	345
NE-S1 Series		
[3-phase 200V class]		
NES1-002LB	0.2	144
NES1-004LB	0.4	153
NES1-007LB	0.7	176
NES1-015LB	1.5	205
NES1-022LB	2.2	235
Digital Operator (Option Item)		
NES1-OP		17
WJ200 Series		
[1-/3-phase 200V class]		
WJ200-002SF	0.2	238
WJ200-004SF	0.4	252

SJ700-300HFEF2	30	2,394
SJ700-370HFEF2	37	2,822
SJ700-450HFEF2	45	3,247
SJ700-550HFEF2	55	3,587
SJ700-750HFEF2	75	5,693
SJ700-900HFEF2	90	6,323
SJ700-1100HFEF2	110	7,524
SJ700-1320HFEF2	132	9,007
SJ700-1850HFEF2- with DCL	185	15,694
SJ700-2200HFEF2- with DCL	220	22,918
SJ700-3150HFEF2- with DCL	315	31,781
SJ700-4000HFEF2- with DCL	400	44,063
X200 Series		
[1-phase 200V class]		
X200-002SFEF2	0.2	188
X200-004SFEF2	0.4	199
X200-007SFEF2	0.7	234
X200-015SFEF2	1.5	277
X200-022SFEF2	2.2	321
X200 Series		
[3-phase 400V class]		
X200-004HFEF2	0.4	286
X200-007HFEF2	0.7	297
X200-015HFEF2	1.5	344
X200-022HFEF2	2.2	403
X200-040HFEF2	4	444
X200-055HFEF2	5.5	650
X200-075HFEF2	7.5	689
X200 Series		
[1/3-phase 200V class]		
X200-002NFU2	0.2	202
X200-004NFU2	0.4	212
X200-007NFU2	0.7	241
X200-015NFU2	1.5	277
X200-022NFU2	2.2	315
X200 Series		
[3-phase 200V class]		
X200-037LFU2	3.7	465
X200-055LFU2	5.5	696
X200-075LFU2	7.5	819
WJ200 Series		
[1-phase 200V class]		
WJ200-002SFC	0.2	217
WJ200-004SFC	0.4	221

WJ200-007SF	0.7	267
WJ200-015SF	1.5	326
WJ200-022SF	2.2	379
WJ200 Series		
[3-phase 200V class]		
WJ200-002LF	0.2	239
WJ200-004LF	0.4	245
WJ200-007LF	0.7	270
WJ200-015LF	1.5	319
WJ200-022LF	2.2	371
WJ200-037LF	3.7	502
WJ200-055LF	5.5	764
WJ200-075LF	7.5	870
WJ200-110LF	11	1,411
WJ200-150LF	15	1,633
WJ200 Series		
[3-phase 400V class]		
WJ200-004HF	0.4	347
WJ200-007HF	0.7	356
WJ200-015HF	1.5	358
WJ200-022HF	2.2	432
WJ200-030HF	3	457
WJ200-040HF	4	484
WJ200-055HF	5.5	725
WJ200-075HF	7.5	830
WJ200-110HF	11	1,022
WJ200-150HF	15	1,319

WJ200-007SFC	0.7	243
WJ200-015SFC	1.5	287
WJ200-022SFC	2.2	334
WJ200 Series		
[3-phase 200V class]		
WJ200-002LFU	0.2	217
WJ200-004LFU	0.4	221
WJ200-007LFU	0.7	243
WJ200-015LFU	1.5	287
WJ200-022LFU	2.2	334
WJ200-037LFU	3.7	453
WJ200-055LFU	5.5	688
WJ200-075LFU	7.5	805
WJ200-110LFU	11	1,274
WJ200-150LFU	15	1,475
WJ200 Series		
[3-phase 400V class]		
WJ200-004HFC	0.4	312
WJ200-007HFC	0.7	322
WJ200-015HFC	1.5	324
WJ200-022HFC	2.2	390
WJ200-030HFC	3	413
WJ200-040HFC	4	438
WJ200-055HFC	5.5	655
WJ200-075HFC	7.5	749
WJ200-110HFC	11	924
WJ200-150HFC	15	1,194

1 Selling Price exclude VAT 10%

2 Delivery time

For the goods are shipped directly from factory

Delivery time = Production time + Transit time+ 3 weeks

Production time: 3-3.5 months for order products

1 week for available products in factory

Transit time:

- 2 weeks for sea-freight

- 1 week for Air-freight

3 weeks including:

- 2 weeks for packing and preparing the export procedure

- 1 weeks for making clearance in Vietnam

For the goods are available in Hai Anh office

1 day for customer in Ha Noi

2-3 days for customer in other cities

3 Additional cost:

If customer ask to ship the goods by Air-freight, the additional cost will be calculated as follows:

$$\text{Airfreight cost} = \text{Gross weight} * 3.5 \text{ EUR/ Kg}$$

$$\text{Gross weight} = \text{Net weight} * 1.2 * \text{Qty}$$

If the goods are available in Singapore, the customer will be born the transporting to Vietnam

$$\text{Additional cost} = \text{Gross weight} * 3.5 \text{ EUR/ Kg}$$

$$\text{Gross weight} = \text{Net weight} * 1.2 * \text{Qty}$$

or

$$\text{Additional cost} = 5\% * \text{Selling price}$$

4 Partial shipment:

Plus 2% of paratial portion amount or minimum USD 150, which is greater, shall apply for each partial shipment

5 For the special projects, the price shall be quoted case by case